

Syncore Consulting Group: Guiding the Client, Every step of the Way

By CR Team

Achieving faster completion of consulting engagements—setting up systems, completion of trainings, achieving the mindset change and buy-in at all levels in the company and getting tangible business results – all this in the shortest possible time without affecting the company’s ‘business as usual’, mark the true regard of a consulting firm that surpasses set standards. Imbibing these very qualities and proving their prowess is SynCore Consulting Group. SynCore was established in 2010 with the vision to cater to the ‘productivity improvement’ needs of their clients—achieving quick turnaround times in product and service delivery - thereby improving profitability.

“I was approached through a few friends by the CEOs of companies who urgently needed an answer to their problems of consistently late deliveries and persistent shortages of parts / finished goods. After having worked successfully with our first few clients, it dawned on us that a similar need exists all over the country,” says Javin Bhide, Director and Co-Founder, SynCore Consulting Group. The organization believes that companies should ‘synchronize around the core’ and that is the guiding philosophy at the firm. The strength behind SynCore is the

team and their clients who continue to work with them on several assignments. The company has executed 33 projects with 14 companies so far. SynCore is a partner/advisor to four industry associations and Javin is regularly invited to speak at various conferences.

SynCore Consulting Group has expertise in assignments for improving productivity in manufacturing, procurement effectiveness, streamlining supply chain and distribution, sales growth through interventions in sales and marketing, project management – doing projects faster, retail operations and even strategy. Their work entails process re-design along with taking a re-look at the company’s policies, creating a scientific way of management decision making and extensive training and workshops. Their achievements are a result of the efforts of a cohesive team (client-consultant) where people development and process alignment are the key deliverables. The company is implementation focused: developing

strategic and tactical roadmaps, designing MIS tools, customized trainings, helping their clients offer innovative marketing solutions.

“The identity of a consultancy firm grows from its clients and the clientele at SynCore sets us apart,” reveals Javin. Having started with Equipment Manufacturing and Projects, Pharma and Industrial Products, the Group has ventured into Retail, Telecom, Engineering and other sectors. At SynCore the level of engagement with a client is of utmost importance. Following policies and ethics of total dedication towards the client, SynCore Consulting Group is known for its high performance work culture. The team at SynCore is known to bring about changes to the client organization to address their challenges and make the organization future-ready. They perform the delicate act of being an advisor, a friend and a coach. The choice of the strategy designed by SynCore revolves constantly through continuous dialogues with the client team and through their internal research in management and leadership styles. “A fundamental goal is set where the direction and way of working never changes and forms the ‘core’. The core is revisited through periodic reviews that help achieve the set goal,” says Javin.

SynCore Consulting Group has a strong team that helps the company in building its name across shores far and wide. The organization aims to expand all over the country and internationally across western waters and lands.



Javin Bhide, Director & Co-Founder

Javin's expertise in consulting and advisory services are spread over Operations, Sales and Marketing, Theory of Constraints (TOC), Business Strategy, Distribution & Project Management.